



**HOSPICES
DE BEAUNE**

CHRISTIE'S

**The 151th Hospices de Beaune Wine Auction
20th November 2011**

5,402,333 MILLION EUROS*

**110,000 EUROS -THIRD HIGHEST PRICE
FOR "LA PIECE DES PRESIDENTS"**

ASIAN BUYERS AGAIN VERY ACTIVE: 13% BY VALUE IN THE SALE

| HOSPICES CIVILS DE BEAUNE | |
|---------------------------|---------------------------|
| Appellation | CORTON CLOS DU ROI |
| Cuvée | Baronne du Bay |
| Tranche | PIECE DU PRESIDENT |
| | Euros 110000 |
| | Frs CHF 136070 |
| | Dollars 149710 |
| | Livres 94380 |
| | Yens 11462000 |



The sale totalled €5,402,333 including premium

618 barrels of red wine and 143 of white wine realised €5,289,973 euros including premium

The President's Barrel: €110,000

THE TRADITIONAL SALE OF WINE IN BARREL

This year the Domaine des Hospices de Beaune was offering 618 barrels of red wine and 143 of white wine. The sale featured 32 cuvées of red wine and 13 of white.

Since 2005, Christie's has regularly organised tastings of the wines of the Hospices Beaune all over the world. For the 150th sale, the Hospices and Christie's wished to look especially towards China. A series of dinners and wine tastings took place in Beijing, Shanghai and Hong Kong.

During the 150th sale, Asia became the second most important region, after Europe, for its number of registered bidders, and the value of wines acquired, over-taking the USA. This trend was once again confirmed and Asia today represents 13 % by value. Europe accounted for 84% of the sale (by value) and USA 3%.

François de Ricqlès, Chairman of Christie's France, Lionel Gosset, Head of Collections and Emmanuelle Vidal-Delagneau, Consultant of Christie's France for the Hospices de Beaune Wine sale conducted the auction. Nearly 300 clients including 49 on line buyers bidding through Christie's Live. They competed fiercely, resulting in a final total of €5,402,333.

« In spite of the economic uncertainties, trade professionals and private wine enthusiasts from around the world battled to acquire the greatest wines at the 151st Hospices de Beaune wine sale. The result – more than 5 million euros – mirrors that of the famous 2009 vintage » **said Emmanuelle Vidal-Delagneau, auctioneer and consultant of Christie's France for the Hospices de Beaune Wine Sale.**

« Collectors and amateurs from 23 nations were buying directly at the Hospices de Beaune sale this year, which underlines the magnetic nature of this auction for wine lovers throughout the world. The investment by The Hospices de Beaune and by Christie's in spreading the renown of many of Burgundy's greatest appellations is bearing fruit. There were numerous Asian buyers in the auction room, as well as in the streets of Beaune – immersing themselves in Burgundy's traditional festivities" added Anthony Hanson, Master of Wine, Senior Consultant of Christie's for the sale.

THE RED WINES: -6.21 %

THE WHITE WINES: -12.86%

« It is always fascinating to make the first tastings of a new Burgundy vintage. 2011 shows very great promise. Cuvées which attracted strong competitive bidding included Pommard Dames de la Charité, Corton Clos du Roi Baronne Du Baÿ, Volnay-Santenots Gauvain and Mazis-Chambertin, along with both Corton Charlemagnes » **declared Anthony Hanson, Master of Wine and Senior Consultant, Christie's International Wine Department.**

THE PRESIDENT'S BARREL

€110,000

Each year, since 1945, the Hospices de Beaune has given their support to one or several charities by donating the profit of one barrel of wine known as: *la Pièce des Présidents*. This year, the president's barrel of the Grand Cru Corton Clos du Roi, Cuvée Baronne du Baÿ was a "tonneau" of 460 litres, made especially for the occasion.

The generosity of the stylish Inès de La Fressange alongside multi-talented French actor Christian Clavier gave support to Mécénat Chirurgie Cardiaque, Les Enfants du Monde and the

Association France Alzheimer. The President's barrel fetched €110,000 and was purchased by Albert Bichot on behalf of The Antique Wine Company, London.

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